Present: Mary-Carel Verden, Bill Brehm, Mayor Tim Swadley, John Beutel, Jill Patterson, Jim Borling; Lisa Reeves, John Beutel, Pat O'Connor

Absent: Jonathan Lewis

Staff: Victoria Flynn, Julie McDougall

- 1. The meeting was called to order by President Verden--10:01 am.
- 2. Motion to approve October 19, 2021 Minutes by O'Connor, second by Beutal--10:02

am.

- 3. Director's Report, Brehm—10:03 am.
 - A. Brehm submitted the 2020 CACP Report to the CACP Committee.
 - B. The first show back was on September 16. We ended the year at a good place relative to the pandemic.
 - C. Grants were important to act as an economic conduit between the Opera House and the artists, contracted crew, rental agencies, etc.
 - D. The Lounge will be getting stage lighting and a P.A. system this month.
 - E. We ended the year in the black and were able to pay off the deficit that built up over the past ten years.
 - F. Brehm was hoping to revisit the vaccination policy over winter break, but with the current surge, the policy will stay in place through the end of the season.
 - G. SOHFA has about \$50,000 in matching funds available for the \$100.000 chair upholstery project.
 - H. The new flyer will be going out the first week of February.
 - I. Most of the spring shows are new. Sales should pick up by the end of February.
 - J. The Lounge opens a lot of possibilities for events. It may be possible to have the Lounge open before the Music Appreciation programs.
- 4. Financial Report, Borling-10:28 am.
 - A. There has been a lot to keep up with through the end of fall.
 - B. The report is still a work in progress as the budget hasn't been verified with Brehm yet.

C. There is usually a column to allow for comparison between the current season and the previous season, but there were no shows in 2020.

D. \$95,000 in Memberships is great considering the current climate.

E. The +\$65,000 Fund Balance is an accumulation of all years since the Opera House has been reopened.

5. SOHFA Report, Brehm—10:38 am.

A. SOHFA continues to sell the refreshments in the Lounge.

B. Eric Frankson has been using QuickBooks to track sales.

C. SOHFA is working on getting someone to update the website so it can be used for the theater chair campaign.

D. Catfish is on the table for July 2022.

E. There may be some higher level sponsorships to bring in bigger names.

6. Move to adjourn by Beutel, seconded by O'Connor—10:44 am.

Next meeting: 2/15/2022

Respectfully submitted, Victoria Flynn 1/18/2022

Next meeting 10/19/2021

Respectfully submitted, Victoria Flynn