

## **Opera House Board Meeting Minutes: Tuesday, October 19, 2021 10:00 am via Zoom**

Present: Mary-Carel Verden, Bill Brehm, Pat O'Connor, Mayor Tim Swadley, Lisa Reeves, Jon Lewis, Jim Borling, John Buetel, Jill Patterson

Absent: Julie McDougall

Staff: Victoria Flynn

1. The meeting was called to order by President Verden--10:01 am.
2. Motion to approve September 21, 2021 Minutes by Lewis, Second by Borling—10:02 am.
3. Director's Report by Brehm—10:03 am.
  - a. We've been really busy with shows. September was light, but not as light as usual.
  - b. Bob Mould on October 16<sup>th</sup> was the loudest show at the Opera House ever.
  - c. We've been breaking even in the bar, but sales have been going up.
  - d. The vaccination checkers at the door haven't had any major problems.
  - e. The Box Office has been very busy dealing with multiple years of shows and payment processing.
  - f. We're hiring a part-time Box Office helper to work 15-20 hours a week.
  - g. Streaming tickets can be purchased online. We coordinated with NPR to air Aoife O'Donovan's show for radio play.
  - h. We've been awarded an SBA supplemental grant that will give us a cushion for losses on shows.
  - i. All funds including SOHFA grants, memberships, and donations total \$900,000.
  - j. Brehm had a preliminary budget meeting with the Mayor and Finance Director. The Committee of the Whole will meet tomorrow night.
4. Financial Report by Borling—10:30 am.
  - a. Last year's numbers are still undetermined.
  - b. Total of 14,359 tickets sold.
  - c. Since shows started, the expenses and guarantee money paid jumped up.
  - d. The profit from July and August was \$541,901. After the City subsidy, the net profit is \$639,401 before the expenses come off as shows ramp up.
5. SOHFA Report by Lewis—10:41 am.
  - a. The Ghost Light Lounge is open. Eric Frankson has financials and is setting up QuickBooks.
  - b. Pat O'Connor has joined the Board.
  - c. There is \$40,000 committed to the seats and an additional \$16,000 in a Legacy fund.

- d. Chris Ziemba and Anne Christenson are working on how to make the fundraising available online.
6. Follow-up on Music Appreciation Series Wrap-Up by John Buetel
  - a. There were over 500 attendees.
  - b. We broke all previous records.
  - c. Many performers had their photos taken by the kiosk.
  - d. Paul's help with tech work helped a lot.
7. Move to adjourn by Lewis, second by Reeves—10:55 am.

Next meeting 11/16/2021

Respectfully submitted, Victoria Flynn